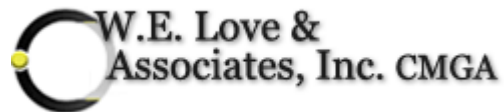


## Derek Brooks

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**From:** John H. Love [john.love@welove.com]  
**Sent:** Wednesday, May 28, 2008 5:13 PM  
**To:** Derek Brooks  
**Subject:** W.E. Love - Luxury Vacation Give Away - 2008



### SPECIAL INCENTIVE IN APPRECIATION OF YOUR PATRONAGE!

## W.E. Love Broker Vacation Give Away 2008 -- Six Chances to Win!

Dear Derek,  
 Why not? Why not you? Forget all the daily, depressing news. Leave falling insurance rates and rising gas prices behind. No more troubles as you relax and unwind -- all on us!

As we celebrate our 26th year of serving the best retail truck producers, we wish to give to you more than great service and competitive prices for good risks. We want you to enjoy our hospitality in appreciation of your business.

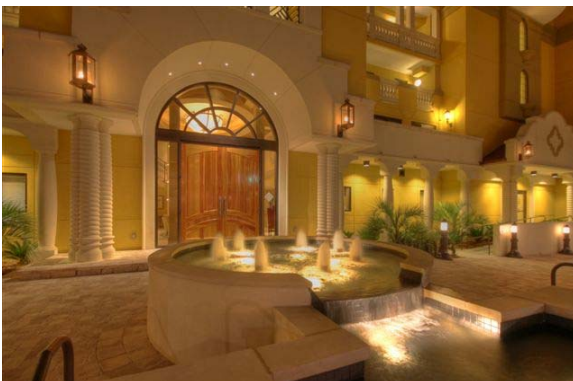
See the details in this newsletter. We are waiting to hand you the keys!

## Anderson Ocean Club Awaits You!

### Come, Relax, Enjoy Your Own Three Bedroom Luxury Condo



The Anderson Ocean Club is located in dynamic Myrtle Beach, along South Carolina's famed Grand Strand coastline. This brand new oceanfront high-rise condominium resort is less than two miles away from the shops, restaurants and nightclubs of Broadway at the Beach. The Myrtle Waves Water Park is less than three miles away.



A plaza with cascading fountains and palm trees fronts the Anderson Ocean Club's semi-circular driveway, where you can leave your car for complimentary valet parking. The exterior features Mediterranean flourishes, such as red tile roofs and arches. The 10-foot mahogany double doors open to reveal a two-



### ***Earn Points -- Relax in style!***

It is as simple as this: Each time over a two month Contest Period listed below that your agency binds a new business policy through WEL you will accumulate points as follows:

- 1 point for each new business written premium Dollar.
- 1,000 bonus points for each new coverage written per insured.
- 10,000 bonus points for every ten new business policies written.

Three contest Periods are set based upon policy effective dates:

June and July 2008

August and September 2008

October and November 2008

Most points scored over each two month period wins! Winners will enjoy our fabulous, brand new, fully furnished three bedroom Ocean front condo!

#### **First Prize Each Period:**

One full seven day week at Anderson Ocean Club including a \$500 travel voucher.

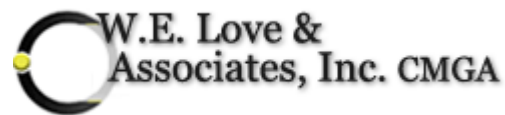
#### **Second Prize Each Period:**

four day, three night stay at Anderson Ocean Club.

We will offer work with the winners to arrange a prime choice of the many available weeks throughout each season of the calendar year.

story lobby. The back of the property faces the beach. The 200-foot sundeck is an oceanfront perch that includes a main pool, children's pool, lazy river, spa tub and a tiki bar. The property also features an indoor pool. A large fitness center and a full-service spa and salon are on site. The hotel's restaurant is across the street from the tower. Magnolia's at 26th serves buffet-style meals for breakfast, lunch and dinner.

Your deluxe three bedroom, three bath condominium is located on the 6th floor off the 22 story stunning tower. It offers furnished balconies with direct ocean views. Floor-to-ceiling windows shed natural light into your fully furnished condo. Custom fabric furnishings include plush beds. The complete kitchen is equipped with cherry wood and granite countertops and all appliances. The condo features four flat-screen televisions. High-speed Internet access is complimentary.



### ***Links and Updates:***

#### **C.E.Registration 6/10-11**

**Burlington, NC**

**June 10 - 11**

Are you registered yet? Our objective is to offer our retail agent customers relevant, interesting and useful CE. We qualify 12 hours in each state and file all CE paperwork. We also socialize, allowing time to meet with our staff and our (re)insurance company representatives.

Tommy Ruke, President of Insurance Business Consultants, Ft. Myers, FL, is our lead instructor. We all benefit from his instruction, which is completely "new" each year. Tommy has worked closely with the American Association of Managing General Agents and was the first Director of Education for the AAMGA University.

Tommy received his Certified Wholesale Insurance Specialist designation in 1997 and was designated a lifetime Certified Professional Insurance Agent in 1990. He

***All you need is LOVE..... W.E. Love that is!***

Our commitment is to offer the best truck insurance markets, service and expertise of all firms. We really appreciate your business and look forward to working with you for years to come. Call us today!

instructs in the James K. Ruble Certified Insurance Counselors (advanced) seminars and in CIC's Institutes and was the developer of the CIC advanced seminar on insuring trucking risks.

Register today at the link above to reserve your seat.

Sincerely,



John H. Love

[Forward email](#)

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