

**Addition to our underwriting staff:**

We would like to introduce Ed Havermann to our underwriting staff in Burlington. Ed comes to W. E. Love & Associates with 12 years transportation insurance experience. Ed's experience has involved him in both retail and wholesale underwriting positions, primarily in the area of commercial transportation. We look forward to the experience and enthusiasm Ed brings to our operation, and hope you will get the opportunity to speak with him soon with your next trucking risk.